



# ALOIS LAGEDER

Direct Import and Ex-Napa Pricing **SEPT 2007**



ALL PRICES IN US \$

WINE	Vintage	Size	Package	EX-LIVORNO \$/CS	EX-NAPA \$/CS	RELEASE DATE	SAMPLES	SUGGESTED RETAIL PRICING BASED ON DI PRICES
<b>CLASSIC WINES</b>								
Pinot Bianco	2005	750 ml	12 bt/cs	\$60.50	\$74.50	now	1%	\$12.00
	2006	750 ml	12 bt/cs	\$66.00	\$80.00	Feb-07	1%	\$13.00
	<b>2006 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$71.00</b>	<b>\$85.00</b>	<b>now</b>	1%	<b>\$14.00</b> <i>Effective September 1, 2007</i>
Chardonnay	2005	750 ml	12 bt/cs	\$60.50	\$74.50	now	1%	\$12.00
	2006	750 ml	12 bt/cs	\$66.00	\$80.00	Mar-07	1%	\$13.00
	<b>2006 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$71.00</b>	<b>\$85.00</b>	<b>now</b>	1%	<b>\$14.00</b> <i>Effective September 1, 2007</i>
Pinot Grigio	2005	750 ml	12 bt/cs	\$78.00	\$92.00	now	1%	\$15.00
	2005	375 ml	12 bt/cs	\$49.00	\$63.00	now	1%	\$10.00
	2006	750 ml	12 bt/cs	\$84.00	\$98.00	Feb-07	1%	\$16.00
	2006	375 ml	12 bt/cs	\$54.00	\$68.00	Feb-07	1%	\$11.00
	<b>2006 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$89.00</b>	<b>\$103.00</b>	<b>now</b>	1%	<b>\$17.00</b> <i>Effective September 1, 2007</i>
	<b>2006 - new</b>	<b>375 ml</b>	<b>12 bt/cs</b>	<b>\$56.00</b>	<b>\$70.00</b>	<b>now</b>	1%	<b>\$11.50</b> <i>Effective September 1, 2007</i>
Riesling	2005	750 ml	<b>6 bt/cs</b>	\$43.50	\$52.00	now	2%	\$17.00
	2006	750 ml	<b>6 bt/cs</b>	\$43.50	\$52.00	Mar-07	2%	\$17.00 <i>Pre-Order Only</i>
	<b>2006 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$47.00</b>	<b>\$55.50</b>	<b>now</b>	2%	<b>\$19.00</b> <i>Effective September 1, 2007</i>
Muller Thurgau	2006	750 ml	<b>6 bt/cs</b>	\$43.50	\$52.00	Mar-07	2%	\$17.00 <i>Pre-Order Only</i>
	<b>2006 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$47.00</b>	<b>\$55.50</b>	<b>now</b>	2%	<b>\$19.00</b> <i>Effective September 1, 2007</i>
Lagrein Rose	2006	750 ml	12 bt/cs	\$78.00	\$92.00	Mar-07	2%	\$15.00 <i>Pre-Order Only</i>
	<b>2006 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$83.00</b>	<b>\$97.00</b>	<b>now</b>	2%	<b>\$16.00</b> <i>Effective September 1, 2007</i>
Pinot Nero	2003	750 ml	<b>6 bt/cs</b>	\$49.00	\$57.50	now	2%	\$19.00
	2004	750 ml	<b>6 bt/cs</b>	\$50.00	\$58.50	Feb-07	2%	\$20.00
	<b>2004 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$53.00</b>	<b>\$61.50</b>	<b>now</b>	2%	<b>\$21.00</b> <i>Effective September 1, 2007</i>
Lagrein	2004	750 ml	<b>6 bt/cs</b>	\$46.00	\$54.50	now	2%	\$18.00
	<b>2005</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$50.00</b>	<b>\$58.50</b>	<b>Sep-07</b>	2%	<b>\$20.00</b> <i>Changes with vintage</i>



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WINE	Vintage	Size	Package	EX-LIVORNO \$/CS	EX-NAPA \$/CS	RELEASE DATE	SUGGESTED RETAIL PRICING
<b>PORTICO DEI LEONI WINES</b>							
Portico dei Leoni Bianco (Pinot Grigio-Pinot Bianco-Muller Thurgau)	2005	750 ml	12 bt/cs	\$72.00	\$86.00	now	2% \$14.00
	<b>2006</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$77.00</b>	<b>\$91.00</b>	<b>Aug-07</b>	2% <b>\$15.00</b> <i>Changes with vintage</i>
Portico dei Leoni Rosso (Merlot-Cabernet-Lagrein)	2002	750 ml	12 bt/cs	N/A	\$92.00	now	2% \$15.00
	2003	750 ml	12 bt/cs	\$78.00	\$92.00	Jan-07	2% \$15.00
	<b>2003 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$83.00</b>	<b>\$97.00</b>	<b>now</b>	2% <b>\$16.00</b> <i>Effective September 1, 2007</i>
<b>SINGLE VINEYARD WINES</b>							
"Haberle" Pinot Bianco	2005	750 ml	6 bt/cs	\$50.00	\$58.50	now	2% \$20.00
	<b>2006</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$53.00</b>	<b>\$61.50</b>	<b>Jul-07</b>	2% <b>\$21.00</b> <i>Changes with vintage</i>
"Benefizium Porer" Pinot Grigio	2005	750 ml	6 bt/cs	\$55.00	\$63.50	now	2% \$22.00
	2006	750 ml	6 bt/cs	\$55.00	\$63.50	Apr-07	2% \$22.00
	<b>2006 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$59.00</b>	<b>\$67.50</b>	<b>now</b>	2% <b>\$23.00</b> <i>Effective September 1, 2007</i>
"Lehen" Sauvignon	2002	750 ml	6 bt/cs	N/A	\$68.50	now	2% \$25.00
	2005	750 ml	6 bt/cs	\$69.50	\$78.00	now	2% \$26.00
	<b>2006</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$80.00</b>	<b>\$88.50</b>	<b>Jul-07</b>	2% <b>\$30.00</b> <i>Changes with vintage</i>
Moscato Giallo "Vogelmeier"	2006	750 ml	6 bt/cs	\$50.00	\$58.50	Mar-07	2% \$20.00 <i>Pre-Order Only</i>
	<b>2006 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$56.00</b>	<b>\$64.50</b>	<b>now</b>	2% <b>\$22.00</b> <i>Effective September 1, 2007</i>
Romigberg Katterese Classico (Schiava)	2006	750 ml	6 bt/cs	\$40.50	\$49.00	Mar-07	2% \$17.00 <i>NEW ITEM Pre-Order Only</i>
	<b>2006 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$47.00</b>	<b>\$55.50</b>	<b>now</b>	2% <b>\$19.00</b> <i>Effective September 1, 2007</i>

**ESTATE WINES**

"Lowengang" Chardonnay	2002	750 ml	6 bt/cs	\$81.00	\$89.50	now	2%	\$30.00	
	2004	750 ml	6 bt/cs	\$86.00	\$94.50	Feb-07	2%	\$32.00	
	<b>2004 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$104.00</b>	<b>\$112.50</b>	<b>now</b>	2%	<b>\$38.00</b>	<b>Effective September 1, 2007</b>
"Krafuss" Pinot Nero	2003	750 ml	6 bt/cs	\$96.00	\$104.50	now	2%	\$35.00	
	<b>2004</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$109.00</b>	<b>\$117.50</b>	<b>Sep-07</b>	2%	<b>\$40.00</b>	<b>Changes with vintage</b>
"Lindenburg" Lagrein	2002	750 ml	6 bt/cs	\$72.50	\$81.00	now	2%	\$23.00	<b>2 FREE ON 10</b>
	2003	750 ml	6 bt/cs	\$80.00	\$88.50	Jan-07	2%	\$27.00	<b>1 FREE ON 10</b>
	<b>2003 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$87.50</b>	<b>\$96.00</b>	<b>now</b>	2%	<b>\$30.00</b>	<b>1 FREE ON 10 - Effective Se</b>
"COR Romigberg" Cabernet Sauvignon	2000	750 ml	6 bt/cs	\$142.00	\$150.50	now	2%	\$35.00	<b>2 FREE ON 4</b>
	2003	750 ml	6 bt/cs	\$142.00	\$150.50	Feb-07	2%	\$35.00	<b>2 FREE ON 4</b>
	<b>2003 - new</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$148.00</b>	<b>\$156.50</b>	<b>now</b>	2%	<b>\$40.00</b>	<b>2 FREE ON 6 - Effective Sep</b>
MM Merlot	1999	750 ml	6 bt/cs	N/A	\$133.50	now	2%	\$45.00	
	<b>2003</b>	<b>750 ml</b>	<b>6 bt/cs</b>	<b>\$127.00</b>	<b>\$135.50</b>	<b>Sep-07</b>	2%	<b>\$46.00</b>	<b>Changes with vintage</b>

**ESTATE WINES - LIBRARY SELECTIONS (SPECIAL ORDER)**

"Lowengang" Chardonnay	2000	750 ml	6 bt/cs	\$200.80	N/A	now	2%		<i>Lindenburg - \$79.75 - \$30 SRP</i>
	1999	750 ml	6 bt/cs	\$211.60	N/A	now	2%		
	1998	750 ml	6 bt/cs	\$206.20	N/A	now	2%		
	1997	750 ml	6 bt/cs	\$233.20	N/A	now	2%		
	1996	750 ml	6 bt/cs	\$217.00	N/A	now	2%		
	1995	750 ml	6 bt/cs	\$294.76	N/A	now	2%		
"Krafuss" Pinot Nero	2000	750 ml	6 bt/cs	\$217.00	N/A	now	2%		
	1999	750 ml	6 bt/cs	\$224.56	N/A	now	2%		
	1998	750 ml	6 bt/cs	\$199.72	N/A	now	2%		
	1997	750 ml	6 bt/cs	\$198.64	N/A	now	2%		
	1996	750 ml	6 bt/cs	\$194.32	N/A	now	2%		
"COR Romigberg" Cabernet Sauvignon	1998	750 ml	6 bt/cs	\$335.80	N/A	now	2%		
	1997	750 ml	6 bt/cs	\$416.80	N/A	now	2%		
	1996	750 ml	6 bt/cs	\$335.80	N/A	now	2%		
	1995	750 ml	6 bt/cs	\$530.20	N/A	now	2%		
"MM" Merlot	1999	750 ml	6 bt/cs	\$335.80	N/A	now	2%		
	1995	750 ml	6 bt/cs	\$508.60	N/A	now	2%		



**An Alois Lageder Selection**  
 Direct Import and Ex-Napa Pricing **2007**



ALL PRICES IN US \$

WINE	Vintage	Size	Package	EX-LIVORNO \$/CS	EX-NAPA \$/CS	RELEASE DATE
Pinot Grigio IGT Delle Venezie	2005	750 ml	12 bt/cs	47.00	\$61.00	now
	2006	750 ml	12 bt/cs	\$47.00	\$61.00	Jul-07
	<b>2006 - new</b>	<b>750 ml</b>	<b>12 bt/cs</b>	<b>\$50.00</b>	<b>\$64.00</b>	<b>now</b>

**SUGGESTED  
RETAIL PRICING**

1%	\$10.00
1%	\$10.00
1%	<b>\$10.00</b>

*Effective September 1, 2007*

**Please see attached terms and conditions of sale**

Terms ex-Napa are 30 days

Terms ex-Livorno in Italy are 60 days

Quantities subject to availability

**Napa Warehouse:**

**Phoenix Wine Services** Attn: Noreen Frisch

c/o Valley Wine Warehouse

Tel: (707)259-0250

175 Tower Road, Napa, CA

Upon acceptance of the wines listed on this invoice, Buyer agrees to pay all monies by the due date stated on this invoice. Upon any failure to pay by the due date, Buyer agrees to pay interest of 1 1/2 % per month on the outstanding balance as well as all collection fees, including reasonable attorney fees and costs relating to Seller's efforts to collect any unpaid balance related to Buyer's Account.