

Badia a Coltibuono

Direct Import and Ex-Napa Pricing **SEPT 2007**

ALL PRICES IN US \$

	Vintage	Size	Package	EX - LIVORNO \$/CS	EX-NAPA \$/CS	SUGGESTED RETAIL PRICING BASED ON DI PRICES	
Cancelli	2004	750 ml	12 btls/cs	\$48.75	\$62.75	\$10.00	NON ESTATE
	2005	750 ml	12 btls/cs	\$48.75	\$62.75	\$10.00	
Chianti Cetamura	2005	750 ml	12 btls/cs	\$51.00	\$65.00	\$10.00	
	2006	750 ml	12 btls/cs	\$51.00	\$65.00	\$10.00	
Rosato Sangiovese	2006	750 ml	12 btls/cs	\$48.75	\$62.75	\$10.00	
	2005	750 ml	12 btls/cs	\$78.00	\$92.00	\$15.00	
Chianti Classico RS	2006	750 ml	12 btls/cs	\$78.00	\$92.00	\$15.00	
	2006 - new	750 ml	12 btls/cs	\$83.04	\$97.04	\$16.00	
Chianti Classico RS 375 ml	2005	375 ml	12 btls/cs	\$49.00	\$63.00	\$10.00	
	2006	375 ml	12 btls/cs	\$49.00	\$63.00	\$10.00	
	2006 - new	375 ml	12 btls/cs	\$54.00	\$68.00	\$11.00	
Trappoline	2006	750 ml	6 btls/cs	\$27.60	\$36.10	\$12.00	
	2006 - new	750 ml	6 btls/cs	\$29.28	\$37.78	\$13.00	
Chianti Classico Estate	2004	750 ml	6 btls/cs	\$59.75	\$68.25	\$23.00	
	2005	750 ml	6 btls/cs	\$59.75	\$68.25	\$23.00	
	2005 - new	750 ml	6 btls/cs	\$64.98	\$73.48	\$25.00	
Chianti Classico "Cultus Boni"	2003	750 ml	6 btls/cs	\$72.00	\$80.50	\$27.00	
	2004	750 ml	6 btls/cs	\$72.00	\$80.50	\$27.00	
	2004 - new	750 ml	6 btls/cs	\$79.98	\$88.48	\$30.00	
Chianti Classico Riserva	2001	750 ml	6 btls/cs	\$82.50	\$91.00	\$30.00	
	2003	750 ml	6 btls/cs	\$82.50	\$91.00	\$30.00	
	2003 - new	750 ml	6 btls/cs	\$91.98	\$100.48	\$34.00	
Chianti Classico Grandi Riserva - re-Release	1995	750 ml	6 btls/cs	\$143.50	\$152.00	\$52.00	
	1996	750 ml	6 btls/cs	\$143.50	\$152.00	\$52.00	
	1999	750 ml	6 btls/cs	\$140.00	\$148.50	\$50.00	
Sangiovese	2000	750 ml	6 btls/cs	\$94.80	\$103.30	\$35.00	
	2001	750 ml	6 btls/cs	\$152.70	\$161.20	\$55.00	
	2001	375 ml	6 btls/cs	\$96.00	\$104.50	\$35.00	
Vin Santo	2003	375 ml	6 btls/cs	\$106.50	\$115.00	\$39.00	
	NV	375 ml	6 btls/cs	N/A	\$86.00		
Grappa di Sangiovese	new	375 ml	6 btls/cs	\$79.98	\$93.98		
LIBRARY WINES				EX-ITALY \$/CS	EX-NAPA \$/CS	\$/BT - NAPA	LIBRARY WINES
	1959	750 ml	6 btls/cs	\$720.00	N/A	N/A	
	1965	750 ml	12 btls/cs	N/A	\$780.21	\$65.02	
Chianti Classico Grandi Riserva	1969	750 ml	6 btls/cs	\$498.00	N/A	N/A	
	1970	750 ml	6 btls/cs	\$451.00	N/A	N/A	
	1972	750 ml	6 btls/cs	\$210.00	N/A	N/A	
	1995	750 ml	6 btls/cs	\$143.50	\$152.00	\$25.35	

Terms: 60 days D.I.; 30 days ex-Napa

SAMPLES: Please note that 1% free samples will be given on every order (DI or CA) on every wine

Prices are ex-Livorno or ex-Napa as specified. All prices are in US \$

Balances unpaid after 30 days from BOL will be subject to 1.5% per month (18% per annum) finance charge.

All accounts over 60 days ex-California will be put on COD

Napa Warehouse: Phoenix Wine Services Attn: Noreen Frisch
c/o Valley Wine Warehouse, 175 Tower Road, Napa, CA (707) 250-0250

Note: Not all wines listed will be available ex-CA - please inquire

Upon acceptance of the wines listed on this invoice, Buyer agrees to pay all monies by the due date stated on this invoice. Upon any failure to pay by the due date, Buyer agrees to pay interest of 1 1/2 % per month on the outstanding balance as well as all collection fees, including reasonable attorney fees and costs relating to Seller's efforts to collect any unpaid balance related to Buyer's Account.